

To: School Committee  
 From: Lemma Jn-baptiste, Director of Business & Finance  
 Date: March 5, 2020  
 RE: Summer Enrichment Tuition

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The tuition rates for the Summer Enrichment Program have not changed in over 10 years. Expenses have exceeded revenue for the past two summers. The deficit also does not account for the associated utility, custodial, and maintenance and repair costs which have always been absorbed by the school budget.

The following is a proposal for tuition increases over the next 3-year period:

Summer 19	Summer 20	Summer 21	Summer 22
\$150 / Week 1 \$120 / Weeks 2-4	\$190 / Week 1 \$170 / Weeks 2-4	\$220 / Week 1 \$200 / Weeks 2-4	\$240 / Week 1 \$220 / Weeks 2-4

These rate increases keep tuition well within the market based on a prior look at similar programs:

Program Name	Hours	Place	Weekly Cost
Sunny Rock	8:30-11:30	Sharon	\$170
Wicked Cool for Kids	9-12	Canton	\$220
Learning Circle Preschool	8:30-12	Canton	\$183
Sluggers Academy (Baseball)	8:30 -12:30	Medfield	\$165
Stonybrook Summer Camp	9-12	Norfolk	\$196
Nobles Day Camp	9-2	Dedham	\$610
Hale Camp	9-3	Westwood	\$553
Tech & Design Camp	9-12	Franklin	\$365
Art Studio	10-1	Medfield	\$285
Aggie Summer Camp	1/2 day	Norfolk	\$275
Lucky Ducky Daycare	9-2	Norfolk	\$275
Code Ninjas	8:30-12	Canton	\$255
Fungineers	9-12	Norfolk	\$225
Performance Soccer Academy	9-12	Medfield	\$205
Dover Rec Camp	9-12	Dover	\$175
Dance Force	9:30-12	Norwood	\$125