To: School Committee

From: Lemma Jn-baptiste, Director of Finance and Operations

Date: February 13, 2025

RE: Tuition and Fees for Self-Sustaining Programs

In response to feedback received in the December meeting, this memo presents revised proposals for the tuition and fees for Self-Sustaining Programs. Extended Day, Building Use Rental, and Prodigy Music Lessons are activities intended to be minimally reliant on the operating budget.

Extended Day

In order to more fully ensure that the Extended Day Program is not at risk of operating at a deficit as well as permit hiring behavioral support staff when needed and allow for a future increase in the Operating Budget offset, the District is recommending a tuition of \$660/month for a 5-day program for FY'26. It is based on an hourly rate of \$10/hour, which is an 18% increase over the \$8.19/hour base rate for the current school year and puts the district on a faster path to address fiscal objectives.

A proposed FY'26 Extended Day tuition schedule with monthly rates for various enrollment options is attached to this memo. (A prior version of the FY'26 tuition schedule is linked here for reference.)

It is recommended that the tuition increases for the following two years, FY'27 and FY28, be more modest, especially if these fiscal objectives are achieved through a demonstrated improvement of the program finances. If a more typical increase of 3% is applied in the ensuing two fiscal years, the base rate schedule would be:

FY'26: \$10/hourFY'27: \$10.30/hourFY'28: \$10.61/hour

Programs that are charging less than \$540/month such as Norwood, Natick, and Medway are proposing to increase fees next year. Medfield, Needham, Dover-Sherborn, and Wayland currently already charge between \$666 and \$720/month for a 5-day program. A schedule of Extended Day tuition rates from TEC districts is attached to this memo.

During the next school year, the district will continue to actively monitor space pressures on the Extended Day program (especially in gyms and cafeterias) and continue to try to maximize program capacity. Approximately 4% of families currently receive tuition reductions, and the district will continue to offer this support. In the past, families have not been denied financial assistance when it has been needed.

Building Use

In order to more fully capture the true impacts of weekday Building Use on our Facilities Department, we have revised the fee structure that was proposed in the December meeting. The District's heaviest demand on weekdays is from youth basketball organizations, so this analysis focuses on the impact on these groups.

The prior fee increases were calibrated so that organizations in Tier 2 such as Town sports leagues and non-profits that did not change their usage needs year-to-year would experience no more than a 5-7% increase in total annual cost, with the higher end of those increases going to Tier 4 organizations. Adjustments were made to the event fee and hourly rental rate, and blended hourly custodial rate increased in line with the custodial contract. Consistent with past practice, the custodial rate would only have been charged on weekends, when the district incurs overtime or double time hourly custodial costs for opening its buildings.

In this revision, we charge a weekday custodial rate as well as a weekend custodial rate, but we take into account that user groups may require only the part-time support of the custodial staff. The working assumption is that for every hour of weekday Building Use, there are fifteen minutes of impact on custodial duties. Even with this limited fifteen minute assumption on custodial duties, we determined that youth basketball costs could rise as much as 14%, with approximately 10% of this increase driven by the weekday custodial rate.

To protect these groups, other variables were closely scrutinized. The change to the current \$19/hr event fee was reduced, so that it only grows to \$20/hr vs. \$22/hr in FY'26. The gym rental rates across all buildings were previously rising by \$1/hr, and a change was made to implement only a \$0.50/hr rental fee increase in FY'26. In addition, due to the way that custodial overtime is assigned and distributed across employee pay tiers, the data demonstrated that the custodial blended rate could be reduced. With these changes, the anticipated increase for our basketball youth groups would not exceed 11%.

A final and important step was to review the rates that our peer TEC districts charge for the use of their buildings. For Tier 2 groups, Westwood charges an event fee of \$20/hr for each gym reservation made, and other districts rarely impose an event or utility fee and rely primarily on hourly rental rates. However, even with this additional cost incorporated, our proposed regulation and non-regulation gym rates for Tier 2 or community groups are either in line or lower than rates at peer districts.

A schedule of select TEC district fees for frequently used spaces, such as gyms, is attached to this memo. The districts that are geographically closest to us were selected for the survey due to time constraints. This information had to be collected by phone and few districts have published rate schedules.

After closely reviewing the Tier 2 rates for gym rental, we did take a look at other types of spaces (libraries, cafeterias) and calibrated the fees slightly if needed. Most of these rates are not currently in use, but the rate structure helps us address requests more quickly.

The vast majority of building events continue to be Tier 1 school, PTO, or Town events that are not charged any fees. (There may be a need in future years to evaluate whether differentiation needs to be made amongst types of Tier 1 events, but a change is not recommended at this time.)

The Tier 2 through Tier 4 external groups that have significant demands on our space on evenings and weekends are Westwood Youth Basketball, Westwood CYO Basketball, and the Westwood Chinese School. The revised Westwood fee schedule highlights in yellow the Tier 2 through Tier 4 rates that are most impactful as they are frequently assessed to our user groups.

As a reminder, this schedule establishes fees for use of library spaces and spaces with specialized equipment, which are not typically used but may in the future drive interest. It also establishes fees for use of corridors and lobby areas, since the use of those spaces for activities such as ping pong and breakfast service has an impact on our custodial responsibilities.

The proposed Westwood FY'26 through FY'28 fee schedule is attached.

Prodigy

The previously shared Prodigy tuition proposal would implement a \$3 increase per 30-minute private lesson each fiscal year, for the next 3 years. It is an 8.5% increase in FY'26. It also removes a prior discount in the tuition for a 60-minute lesson. The District continues to believe that this is a sound tuition recommendation for FY'26 through FY'28, and it is attached again to this memo.

Our Prodigy Instructor rates at \$52.53/hour are low as compared to the market, with Canton and Walpole already paying \$55/hour and Needham, Medfield, and Wayland paying an average of \$65/hour. The previously proposed Prodigy Instructor pay rate for FY'26 was \$55/hour. However, after looking at the increased revenue generated from the \$3 increase on tuition, we determined that increasing Prodigy Instructor pay beyond \$55/hour was a possibility. We have more closely reviewed the budget and now propose a Prodigy Instructor rate to \$57/hour in FY'26. This is an 8.5% increase over the current rate, and would be followed in FY'27 and FY'28 with more typical 3% increases. The new proposal for Instructor rates is attached along with the tuition recommendation.



EXTENDED DAY 2025-2026 TUITION SCHEDULE

		Grades K-5		
# of Days	Yearly Tuition (without Wed)	Monthly Payments	Yearly Tuition (with Wed)	Monthly Payments
5			\$6,600.00	\$660.00
4	\$4,320.00	\$432.00	\$5,520.00	\$552.00
3	\$3,240.00	\$324.00	\$4,440.00	\$444.00
2	\$2,160.00	\$216.00	\$3,360.00	\$336.00
1	\$1,080,00	\$108.00		

Tuition per Day	Mon	Tues	Wed	Thurs	Fri
Daily Rate (3 Hrs)	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00
Daily Rate (Early Release)			\$90.00		
Monthly Tuition by Day	\$108.00	\$108.00	\$228.00	\$108.00	\$108.00
Yearly Tuition by Day	\$1,080.00	\$1,080.00	\$2,280.00	\$1,080.00	\$1,080.00

Per Day Tuition and Fees						
Added Regular Day	\$30.00					
Added Early Release Day	\$90.00					
Full Day (Vacation Weeks)*	\$80.00					
Registration Fee	\$100.00					
Late Payment Fee	\$30.00					
Late Pick-up Fee per Minute	\$1.00					
2nd Schedule Change Fee	\$50.00					

Additional Activity Fee may be charged on Vacation Weeks.

All rates are subject to change for School Year 2026-2027.



BEFORE SCHOOL 2025-2026 TUITION SCHEDULE PROPOSED

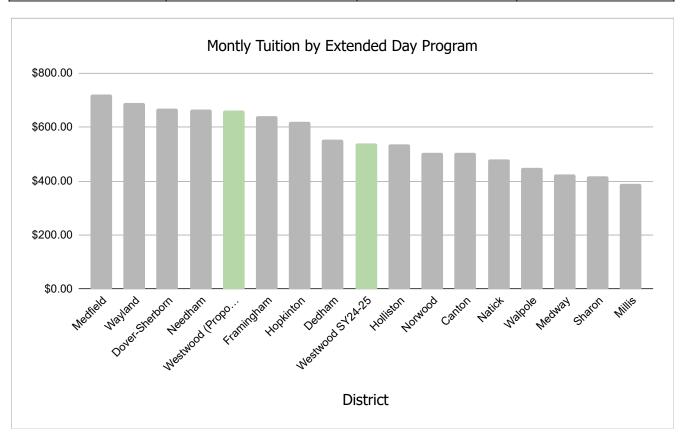
All Elementary Schools								
# of Days	Yearly Tuition	Monthly Payments						
5	\$3,150.00	\$315.00						
4	\$2,520.00	\$252.00						
3	\$1,890.00	\$189.00						
2	\$1,260.00	\$126.00						
1	\$630.00	\$63.00						

Per Day Tuition and Fees							
Added Day	\$17.50						
Registration Fee	\$100.00						
Late Payment Fee	\$30.00						
2nd Schedule Change Fee	\$50.00						

All rates are subject to change for School Year 2026-2027.

Extended Day Tuition for TEC Districts

District	Monthly Tuition (5 day) SY 24-25	Program Type	Notes
Medfield	\$720.00	Private	
Wayland	\$688.00	School-run	
Dover-Sherborn	\$670.00	School-run	
Needham	\$666.00	Private	
Westwood (Proposed)	\$660.00	School-run	
Framingham	\$640.00	Semi-private	
Hopkinton	\$620.00	Private	
Dedham	\$555.00	School-run	
Westwood SY24-25	\$540.54	School-run	
Holliston	\$535.00	School-run	*anticipated increase
Norwood	\$505.75	School-run (Privatizing)	*anticipated increase
Canton	\$505.00	Private	
Natick	\$481.00	School-run	*anticipated increase
Walpole	\$448.00	School-run	
Medway	\$426.00	Private	*anticipated increase
Sharon	\$419.00	School-run	
Millis	\$388.00	School-run	



Building Use Fee Survey

Room Type	Westwo PROP		Can	iton	Dedl	nam	Do	ver	Med	lfield	Need	lham	Nor	wood	Wal	lpole
	Town Rel. (Tier 2)	Full Cost (Tier 4)	Internal	External	Resident	Full Cost	Non-Prof.	External	Community	External	Community	Full Cost	Non-Prof.	Full Cost	Town BBall	Full Cost
High School							_								_	
Classroom	\$4.50/hr	\$17.00/hr	No Charge	\$100/day	\$17/hr	\$33/hr	No Charge	\$15/hr	\$25/hr	\$25/hr	N/A	N/A	\$21/hr	\$62/hr	No Charge	\$25/hr
Cafeteria	\$14.00/hr	\$130.00/hr		\$275/day	\$82/hr	\$163/hr		\$20/hr	\$25/hr	\$35/hr	\$150/hr	\$150/hr	\$41/hr	\$128/hr		\$60/hı
Deculation Com	¢12.50/hv	¢120.00/h		¢275/Jan	\$50/hr	\$99/hr		¢75 /b.a	\$25/hr	\$25/hr	\$30/hr	¢20/h.,	half \$61.50/hr	\$102.50/hr half \$184.50/hr		\$60/hr
Regulation Gym Auditorium	_	\$130.00/hr \$325.00/hr		\$275/day \$1,200/day		\$154/hr		\$75/hr \$45/hr	\$50/hr	 	\$30/111 N/A	\$30/hr N/A	\$82/hr	full \$256/hr		\$100/hr
Middle School	ψ130.00/11	ψ323.00/11		ψ1,200/uay	Ψ///III	Ψ13 4 /111		μ45/111	Ψ30/111	Ψ123/III	IN/A	IN/A	Ψ02/111	Ψ230/111		\$100/III
Classroom	\$450/hr	\$17.00/hr		\$70/day	\$17/hr	\$33/hr	Ī	\$15/hr	\$25/hr	\$25/hr	N/A	N/A	\$10/hr	\$36/hr		\$25/hr
Cafeteria		\$98.75/hr		N/A	φ1//!!!	φοσγιιι		\$20/hr	\$25/hr	\$35/hr	\$150/use	\$150/use	\$26/hr	\$62/hr		\$60/hr
Gym (New)		\$99.00/hr		\$125/day	\$50/hr	\$99/hr		\$45/hr	\$25/hr	\$25/hr	\$20/hr	\$20/hr	\$26/hr	\$87/hr		\$60/hr
Gym (Old)		\$50.50/hr		, , , ,	, , , , ,	, .		,	,	,	,	,	, , , ,	, , , ,		
Auditorium		\$50.50/hr		N/A	\$77/hr	\$154/hr		\$45/hr	\$30/hr	\$75/hr	\$150/use	\$150/use	\$26/hr	\$103/hr		\$100/hr
Elementary																
Classroom	\$4.50/hr	\$17.00/hr		\$70/day	\$17/hr	\$33/hr		\$15/hr	Not Used	Not Used	N/A	N/A	\$10/hr	\$36/hr		\$25/hr
Cafeteria	\$14.00/hr	\$107.50/hr		N/A				\$20/hr			\$150/use	\$150/use	\$15/hr	\$37/hr		\$60/hr
Regulation Gym	\$13.50/hr	\$130.00/hr														
Gym	\$4.50/hr	\$50.50/hr		N/A	\$33/hr	\$66/hr		\$20/hr			\$15-\$20/h r	\$15-\$20/h r	\$21/hr	\$37/hr		\$60/hr
Auditorium		\$99.00/hr		\$140/day	\$33/hr	\$66/hr					\$150-\$17 5/ use	\$150-\$17 5/ use				
Comp/Media/Lib		\$196.00/hr		, , ,	,	,					\$20/hr	\$20/hr	\$15/hr	\$37/hr		\$50/hr
Additional Fees																
Custodial	Weekday \$7.91/hr Saturday \$47.45/hr Sunday \$63.26/hr	Weekday \$7.91/hr Saturday \$47.45/hr Sunday \$63.26/hr		Weekday & Sat \$55/hr, Sun & Holidays \$70/hr	\$55/hr	\$55/hr		Weekday & Sat \$40/hr, Sun & Holidays \$55/hr	Weekday \$25.04/hr Saturday \$37.56/hr Sunday \$50.08/hr	Weekday \$25.04/hr Saturday \$37.56/hr Sunday \$50.08/hr		Weekdays & Sat. \$50/hr, Sundays & Holidays \$65/hr	Sat/Sun & Holidays \$43.50/hr	School Days \$29/hr Sat/Sun & Holidays \$43.50/hr	\$48/hr	\$48/hr
Utility/Event Fee	\$20/event			25% of custodial + \$10/hour + \$100 heating	ψ33/111	ΨΟΟ/ΙΙΙ	\$5/hr	\$5/hr	¥30.00/11	¥30.00/111		¥03/1II	γ-10.30/1 11	ψ τ σ.σσ/111	Ψ +0/111	\$40/111 \$20/day

Updated 2025

Building Use Fee Structure - 3 Year Proposed

Space Type			twood 725		Westwood FY26			
	Tier 1	Tier 2	Tier 3	Tier 4	Tier 1	Tier 2	Tier 3	Tier 4
High School								
Classroom		\$4.00/hr	\$13.00/hr	\$16.00/hr		\$4.50/hr	\$14.00/hr	\$17.25/hr
Cafeteria as Classroom		\$13.00/hr	\$92.00/hr	\$121.00/hr		\$14.00/hr	\$95.00/hr	\$124.00/hr
Regulation Gym		\$13.00/hr	\$92.00/hr	\$121.00/hr		\$13.50/hr	\$93.00/hr	\$125.00/hr
Josepha Jowdy Little Theater		\$61.00/hr	\$104.00/hr	\$182.00/hr		\$62.00/hr	\$106.00/hr	\$183.00/hr
Auditorium		\$121.00/hr	\$182.00/hr	\$303.00/hr		\$125.00/hr	\$187.00/hr	\$311.00/hr
Library		\$61.00/hr	\$104.00/hr	\$182.00/hr		\$62.00/hr	\$105.00/hr	\$183.00/hr
Kitchen		\$61.00/hr	\$104.00/hr	\$182.00/hr		\$62.00/hr	\$105.00/hr	\$183.00/hr
PD Room		N/A	N/A	N/A		\$9.00/hr	\$21.00/hr	\$43.00/hr
Middle School								
Classroom		\$4.00/hr	\$13.00/hr	\$16.00/hr		\$4.50/hr	\$14.00/hr	\$17.25/hr
Cafeteria w/Annex as Classroom		\$13.00/hr	\$61.00/hr	\$92.00/hr		\$14.00/hr	\$63.25/hr	\$95.00/hr
Gym (New)		\$5.00/hr	\$70.00/hr	\$92.00/hr		\$5.50/hr	\$73.00/hr	\$95.00/hr
Gym (Old)		\$4.00/hr	\$36.00/hr	\$47.00/hr		\$4.50/hr	\$38.00/hr	\$50.50/hr
Auditorium		\$7.00/hr	\$31.00/hr	\$47.00/hr		\$8.00/hr	\$32.25/hr	\$50.50/hr
Elementary								
Classroom		\$4.00/hr	\$13.00/hr	\$16.00/hr		\$4.50/hr	\$14.00/hr	\$17.25/hr
Cafeteria as Classroom		\$13.00/hr	\$75.00/hr	\$100.00/hr		\$14.00/hr	\$78.00/hr	\$103.00/hr
Stage Use		\$31.00/hr	\$52.00/hr	\$92.00/hr		\$33.25/hr	\$53.00/hr	\$93.00/hr
Regulation Gym		\$13.00/hr	\$92.00/hr	\$121.00/hr		\$13.50/hr	\$93.00/hr	\$125.00/hr
Library		\$61.00/hr	\$104.00/hr	\$182.00/hr		\$62.00/hr	\$105.00/hr	\$183.00/hr
Gym		\$4.00/hr	\$36.00/hr	\$47.00/hr		\$4.50/hr	\$38.00/hr	\$50.50/hr
Additional Fees								
Custodial		turday (time & unday (double			Saturday \$47.45/hr Sunday \$63.26/hr	S	Veekday \$7.91 aturday \$47.45 Sunday \$63.26	5/hr
Event Fee (a flat fee)		\$19.00	\$29.00	\$38.00		\$20.00	\$30.00	\$40.00
Theater Worker	Min Wage	Min Wage	Min Wage	Min Wage	Min Wage	Min Wage	Min Wage	Min Wage
Theater Mgr.	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract
Tech Support	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract
Banquet <50		\$24.00/hr	\$47.00/hr	\$54.00/hr		\$24.75/hr	\$48.50/hr	\$56.00/hr
Banquet 50-99		\$47.00/hr	\$92.00/hr	\$107.00/hr		\$48.50/hr	\$93.00/hr	\$108.00/hr
Banquet 100-299		\$92.00/hr	\$182.00/hr	\$213.00/hr		\$95.00/hr	\$183.00/hr	\$214.00/hr
Room w/Specialized Equipment (add on fee)		\$.00/hr	\$.00/hr	\$.00/hr		\$4.50/hr	\$14.00/hr	\$17.25/hr
Corridor or Lobby as Event Space		\$.00/hr	\$.00/hr	\$.00/hr		\$8.00/hr	\$12.00/hr	\$15.00/hr
Parking Lots, Courtyards, & Other		Event-Based	Event-Based	Event-Based		Event-Based	Event-Based	
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NOTES

- Tier 1: School events, Town meetings & elections, Westwood Recreation Department, PTO events
- Tier 2: Town sports leagues (including CYO), Scouts, Non-profit events benefiting/attended by primarily Westwood residents
- Tier 3: Other non-profit events, Westwood Residents
- **Tier 4:** For-profit organizations, others

Fees frequently assessed to user groups.

Minimum wage for Theater worker and per contract for Theater Manager

Food in PD room

Thurston Cafeteria: Rentals inlcude the Annex. Whereas the school may schedule them seperately, all rentals include both spaces.

Thurston Gyms: The Old and New Gyms must be rented individually. Booking one gym does not entitle groups to use the other gym even if it is empty Auditorium and Little Theater rentals must include deposit if requested by Business Office after description of event is submitted.

Building Use Fee Structure - 3 Year Proposed

Space Type			twood Y27		Westwood FY28			
	Tier 1	Tier 2	Tier 3	Tier 4	Tier 1	Tier 2	Tier 3	Tier 4
High School								
Classroom		\$5.00/hr	\$15.00/hr	\$18.75/hr		\$5.50/hr	\$16.25/hr	\$20.25/hr
Cafeteria as Classroom		\$15.00/hr	\$98.00/hr	\$127.00/hr		\$16.00/hr	\$101.00/hr	\$130.00/hr
Regulation Gym		\$14.00/hr	\$94.00/hr	\$130.00/hr		\$15.00/hr	\$95.00/hr	\$135.00/hr
Josepha Jowdy Little Theater		\$63.50/hr	\$109.00/hr	\$184.00/hr		\$65.50/hr	\$112.00/hr	\$185.00/hr
Auditorium		\$130.00/hr	\$193.00/hr	\$320.00/hr		\$136.00/hr	\$200.00/hr	\$330.00/hr
Library		\$63.50/hr	\$106.00/hr	\$184.00/hr		\$65.50/hr	\$107.00/hr	\$185.00/hr
Kitchen		\$63.50/hr	\$106.00/hr	\$184.00/hr		\$65.50/hr	\$107.00/hr	\$185.00/hr
PD Room		\$10.00/hr	\$25.00/hr	\$50.00/hr		\$11.00/hr	\$30.00/hr	\$59.00/hr
Middle School								
Classroom		\$5.00/hr	\$15.00/hr	\$18.75/hr		\$5.50/hr	\$16.25/hr	\$20.25/hr
Cafeteria w/Annex as Classroom		\$15.00/hr	\$66.25/hr	\$99.00/hr		\$16.00/hr	\$69.50/hr	\$104.00/hr
Gym (New)		\$6.00/hr	\$76.25/hr	\$99.00/hr		\$7.00/hr	\$80.00/hr	\$104.00/hr
Gym (Old)		\$5.00/hr	\$40.25/hr	\$54.25/hr		\$6.00/hr	\$43.00/hr	\$58.25/hr
Auditorium		\$9.00/hr	\$33.75/hr	\$54.25/hr		\$10.00/hr	\$35.75/hr	\$58.25/hr
Elementary								
Classroom		\$5.00/hr	\$15.00/hr	\$18.75/hr		\$5.50/hr	\$16.25/hr	\$20.25/hr
Cafeteria as Classroom		\$15.00/hr	\$82.00/hr	\$107.00/hr		\$16.00/hr	\$87.00/hr	\$112.00/hr
Stage Use		\$35.75/hr	\$54.00/hr	\$94.00/hr		\$38.50/hr	\$55.00/hr	\$95.00/hr
Regulation Gym		\$14.00/hr	\$94.00/hr	\$130.00/hr		\$15.00/hr	\$95.00/hr	\$135.00/hr
Library		\$63.50/hr	\$106.00/hr	\$184.00/hr		\$65.50/hr	\$107.00/hr	\$185.00/hr
Gym		\$5.00/hr	\$40.25/hr	\$54.25/hr		\$6.00/hr	\$43.00/hr	\$58.25/hr
Additional Fees								
Custodial	Saturday \$48.87/hr Sunday	Sa	Veekday \$8.15 aturday \$48.87 sunday \$65.16,	7/hr	Custodi	al Collective I	Bargaining (TE	BD)
Event Fee (a flat fee)		\$21.50	\$31.50	\$41.50		\$23.50	\$33.50	\$43.50
Theater Worker	Min Wage	Min Wage	Min Wage	Min Wage	Min Wage	Min Wage	Min Wage	Min Wage
Theater Mgr.	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract
Tech Support	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract	Per Contract
Banquet <50		\$25.50/hr	\$50.25/hr	\$58.00/hr		\$26.50/hr	\$51.75/hr	\$60.00/hr
Banquet 50-99		\$50.00/hr	\$94.00/hr	\$109.00/hr		\$51.50/hr	\$95.00/hr	\$110.00/hr
Banquet 100-299		\$98.00/hr	\$184.00/hr	\$215.00/hr		\$101.00/hr	\$185.00/hr	\$216.00/hr
Room w/Specialized Equipment (add on fee)		\$5.00/hr	\$15.00/hr	\$18.75/hr		\$5.50/hr	\$16.25/hr	\$20.25/hr
Corridor or Lobby as Event Space		\$10.00/hr	\$15.00/hr	\$18.00/hr		\$12.00/hr	\$18.00/hr	\$21.00/hr
Parking Lots, Courtyards, & Other		Event-Based	Event-Based	Event-Based		Event-Based	Event-Based	Event-Based

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- Tier 1: School events, Town meetings & elections, Westwood Recreation Department, PTO events
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Prodigy Tuition and Rates for TEC Districts

	30 Min Lesson	Staff Hourly
District	Tuition 24-25	Rate
Needham	\$43.00	\$60.21
Wayland	\$38.00	\$76.00
Westwood (Proposed)	\$38.00	\$57.00
Westwood SY24-25	\$35.00	\$52.53
Medfield	\$31.00	\$60.00
Canton	\$30.00	\$70.00
Walpole	\$30.00	\$55.00
Medway	\$30.00	\$60.00
Hopkinton	\$29.00	
Natick	\$28.67	\$64.00

Instructor Rates - PROPOSED

Private Lesson	FY'25	FY'26	FY'27	FY'28
30 min lesson	\$26.27	\$28.50	\$29.36	\$30.24
45 min lesson	\$39.40	\$42.75	\$44.03	\$45.35
60 min lesson	\$52.53	\$57.00	\$58.71	\$60.47

Rate increases to be voted along with non-bargaining salary increases on an annual basis.

Tuition - PROPOSED

Historically, most of the program's students register for 30-minute lessons.

Private Lesson	# of Students Registered	FY'25	FY'26	FY'27	FY'28
30 min lesson	139	\$35.00	\$38.00	\$41.00	\$44.00
45 min lesson	34	\$50.00	\$57.00	\$61.50	\$66.00
60 min lesson	9	\$63.00	\$76.00	\$82.00	\$88.00

This table does not include semi-private lessons, intermediate strings classes, or workshops, which should be increased proportionately.

Registration fee would increase from \$20 to \$50, with other fees adjusted accordingly.